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January 15, 2013

To whom it may concern,

I would like to thank Mr. Jeff Hobbs and SHL for providing their cost segregation studies to both of my dental offices. Mr. Hobbs was referred by the dentist I bought my first practice from. Not knowing and understanding how cost segregation works I was skeptical about the financial benefits I could possibly gain. I met up with Mr. Hobbs and he explained and answered all of my questions regarding what his company has to offer and, most importantly, how he can save me money. Quite frankly, it sounded too good to be true, so I told Mr. Hobbs that I would not make a decision until I discussed it with my dental CPA, Mike White. Mr. Hobbs understood my concerns and he willingly scheduled a meeting with him later that week. After that meeting, I heard back from my CPA and he told me that I would really benefit from the service that SHL provides.

Because of the referral from the dentist, as well as my CPA approving what SHL has to offer, I decided to hire Mr. Hobbs to do the cost segregation study on my first office. The results were amazing! He ended up saving me more money than what he had even expected! I was so pleased with the results that I asked him to do a study on my newest location that was recently completed. With that office, he also saved me a lot of money as well. I have been so pleased with Mr. Hobbs and the service he provides that I have referred him to my sister (who is a dentist) and my closest friends (dentists, orthodontists, etc.).

Thank you again Mr. Hobbs, and SHL, for providing such a wonderful service to dental business owners. I truly appreciate all the hard work and money you have saved me!

Sincerely,

Dr. William Nguyen, DMD